

Stay
SAFE

Cities Credit Union Annual Report 2020



Cities Credit Union 2020 in Review

Cities Credit Union, along with many businesses and the people they serve, are working to meet the rapidly changing environment due to the COVID-19 pandemic. We have instituted and engaged in multiple safety protocols and worked hard to minimize disruption to our members over the course of 2020. The huge transition to using more electronic services while also working through a serious recession have been a difficult challenge. Through it all, we have remained open for business (by appointment and drive-thru) while also continuing to offer extensive 24-hour electronic services and other unique services (see below) to meet our members needs. Through it all the credit union recognizes its member and all the challenges and disruption that have been endured during the last and continue in 2021. We are hopeful for better times ahead and new and great success for us all.

Core services and safety: Cities Credit Union proudly offers services through the data processor Fiserv, recognized by FORTUNE as the most admired companies 8 years in a row (including 2020):

- Fiserv provides services to roughly 35% of all Financial Institutions and accounts for about \$378 billion in financial transactions every year and over 140 patents in the industry.
- Stability...through redundant web-hosted process making services available even if the credit union is down.
- Security...through Fiserv hosted security features.

The credit union continues to offer many fantastic services:

- Auto purchasing through Integrity Auto Services at www.integrityautosource.net (to save money and time for members).
- 50,000 fee-free ATMs
- Free online bill pay (if you have never used you should) ...the best & safe way to pay your bills.
- Remote deposit capture (deposit checks on your cell phone)
- Visa credit cards with Rewards with low FIXED rates.
- Online banking, and mobility (cell phone) banking
- 24-hour regular telephone banking
- Great loan rates (recreational vehicles and home equity loans)
- Card Valet (to protect yourself from fraud for both credit and debit cards)
- Visa debit and card services through our 24-hour call center (live person).
- Added financial help for members through FamilyMeans services at 651-789-4014 www.familymeans.org to provide help with payments, credit counseling, medical, family, shelter, food, rent/mortgage, and other help.
- First mortgage programs with First Class Mortgage and Servion Mortgage
- Private student loans offered through Sallie Mae
- The credit union saved members an estimated \$450,000 in fees compared average banks.

We are growing:

- Assets were up to \$34,527,000 as of 2020 (\$4,280,000 in growth)
- Loans were up to \$17,441,000 as of 2020 (\$150,000 in growth)

Cities Credit Union completed a state audit at the end of January 2020 and the report to the Supervisory Committee and Board shows:

- The credit union is well capitalized.
- The credit union is secure and stable.
- Meets the regulatory requirements for the State of Minnesota

On behalf of Cities Credit Union, I would like to thank the members for their support for 2020. We appreciate your business and we will do our best to continue to save members money and bring hope for a "New Normal" in 2021.

Mike Enright, CEO

CITIES CREDIT UNION STATEMENT OF FINANCIAL CONDITION

	DECEMBER 2020	DECEMBER 2019
ASSETS		
Loans to Members	\$ 17,441,954	\$ 17,291,661
Allowances for Loan Loss	(190,470)	(177,311)
Receivables	82,000	82,000
Cash	272,328	207,479
Investments	15,510,162	11,378,621
Prepaid Expenses & Deferred Charges	24,183	21,476
Fixed Assets	728,121	794,185
Accrued Income	82,432	74,462
Deposit in NCUSIF	273,525	264,276
Other Assets	303,361	303,361
TOTAL ASSETS	\$ 34,527,596	\$ 30,240,210
LIABILITIES & EQUITY		
Accounts Payable	18,985	(\$ 5020)
Notes Payable	0.00	0.00
Dividends Payable	0.00	0.15
Taxes Payable	0.00	967
Other	58,376	44,449
Accrued Expenses	104,623	127,251
MEMBER EQUITY		
Regular Shares	\$ 11,445,972	\$ 9,814,668
Share Drafts	7,760,729	5,480,464
IRAs	1,257,730	886,676
Share Certificates	3,394,229	3,433,258
Other Shares	7,844,640	7,826,143
TOTAL EQUITY	\$ 31,885,284	\$ 27,608,856
TOTAL CAPITAL	\$ 2,642,312	\$ 2,631,354
TOTAL	\$ 34,527,596	\$ 30,240,210